

Fleet Management and Inventory Control System RFP  
Answers to written questions submitted for the bidder's conference  
June 18, 2004

**From Mario Ristaino of TUI Consulting:**

1. What is your IT strategy and is it part of a broader five year plan which includes your ERP system?  
**Our IT strategy focuses on data integration and web-based delivery. We frequently update our business plans and IT strategies. We do not have one ERP system, but many systems which we integrate so that the source of the data need not be important to the end user.**
2. How do your the plans for Fleet management factor into these?  
**This is a classic example of our strategy, with our requirements reflected in the RFP requirements.**
3. Is your IT strategy a Best of Breed, or more of an integrated approach?  
**Integrated.**
4. Do you plan to maintain and add to your JDE system? Or will this be replaced?  
**We do plan to maintain it. We do not rule out adding to it. We have no plans at this time to replace it.**
5. Specifically wrt Payroll, HR and accounting systems? Do you plan to replace these?  
**We do not feel this is relevant to the Fleet and Inventory Management system RFP.**
6. What are the costs associated with maintain your existing legacy systems broken down by each system?  
**We do not feel this is relevant to the Fleet and Inventory Management system RFP.**
7. You have seen demos of several Fleet management software products. Who demoed? What were the outcomes of these demos?  
**A variety of software was demo'ed. It was an educational effort to give us insight into the capabilities of the software currently available.**

**From Parker Smith of Datastream Systems, Inc**

1. In appendix A, interfaces, is it fair to assume that the chosen vendor will be the FLEET or MATS applications that is described in Appendix A? The functionality that is specified in both those applications seems to be indicative of the solution you are looking to procure. Should we assume that we would be FLEET or MATS for the purposes of the response?

**This RFP is for the FLEET AND INVENTORY MANAGEMENT system. The MATS system is an existing Maintenance Activity Tracking System that will share certain information with FLEET.**

**From Jon LeBlanc of Vanasse Hangen Brustlin, Inc:**

1. Does the Maine DOT have a specific timeframe for the implementation of the system?  
**We would like to start approximately 60 days from award date depending on resource availability and contract negotiations. We would like to go live within 1 year of that project start date. The contract will cover a period of two (2) years with the option to renew, solely at the Department's discretion, for one (1) additional year.**